

Ulster-Greene ARC
Greene County Annual Report - 2013

Ulster-Greene ARC (UGARC) serves the largest group of individuals with intellectual disabilities in Greene County.

Greene county residents receiving services from Ulster-Greene ARC:

(Un-duplicated numbers)

• Residential : 3 IRA's and 14 apts	41 Individuals
• Career Discovery Center/Pilot	24 Individuals
• Supported employment:	23 Individuals
• Day habilitation	
• Catskill day Hab:	12 Individuals
• Cairo day Hab:	12 Individuals
• Case management (MSC)	14 Individuals
• Recreation - Waiver:	4 Individuals
• Clinical services:	8 Individuals
• Community habilitation:	14 Individuals
Waiver Respite	2 Individuals
• Voucher Respite:	16 Individuals
• School-to-work:	3 Individuals
Intensive Behavior Supports: individuals	2 Individuals
(unduplicated numbers)	Total 178 Individuals

Individuals come to us in order to take advantage of a variety of services. These would include:

- Access to over 25 certified residential settings
- Interest based day services which offers programming in the arts, music, and wellness services
- Career services with the largest pool of assisted employment opportunities in the community
- Specially designed clinical services
- Service coordination services skilled at promoting the newest opportunities towards self-determination programming (such as Individualized Support Services (ISS), Portal, and Consolidated Support Services)
- Recreational Services
- Family support Services
- Respite services
- Guardianship Services

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Career Discovery Center (previously called Pilot Work Center) :

(Pilot Industries, 311 West Bridge Street, Catskill):

In 2013, Our Career Discovery Center provided employment to 57 (total enrollment) individuals with development disabilities. They performed 33,150.25 hours of work and earned \$44375.28. The rate of pay is determined by their ability to perform the assigned tasks. The average wage for 2013 was \$1.33 per hour. Our Career Discovery Center business in Greene County is significant and in 2013 we provided a total of \$61,783.88.00 in gross sales.

For individuals with intellectual and developmental disabilities, our work center is often the first opportunity to experience meaningful work. Work is set up in a large open environment with individuals sitting around small tables or operating sealing machines. In the Center we complete light assembly work, packing and re-packing of various items including magnets, make-up, batteries and office supplies. We have done work for local companies such as Sullivan Industries, Milecrest, Paperhouse, A&W, and Qosina.

Supported Employment:

Supported Employment is a service for an individual with intellectual and developmentally disabilities where he or she is able to obtain community based employment. There are two distinct types of opportunities; enclaves and competitive employment.

Enclaves:

In 2013, our Enclaves in Greene County employed 20 individuals. They performed 20,446.50 hours of work and earned \$97,908.57. The average wage for 2013 was \$4.78 per hour.

The enclaves consist of one staff member along with 4-6 individuals who provide a contracted service for a host company. Individuals work 2-5 six hour shifts per week. The rate of pay is determined by their ability to perform the assigned tasks. We had two large enclaves (Catskill Redemption Center and United Stationers) and two small enclaves (Catskill School district and a lawn crew). In August 2013, we opened our newest enclave the Hot Dog Cart.

Bottle and Can Redemption Center. The redemption center is located at our 311 West Bridge street facility and employs 4-7 individuals per day. The redemption center is open 6 days a week and has grown from a few thousand bottles and cans per week to an average of 7000 thousand a day. We have collaborated with Greene county solid waste, Cairo Transfer and Sunshine Fuels to keep Greene county green by processing the bottles and cans. The individuals sort, count and redeem the bottles and cans. As of December 5, 2013 we have processed 1,224,714 bottles and cans – way over 1 million! The individual's rate of pay is determined by their ability to perform the assigned tasks. The average wage for 2013 was \$3.50 per hour.

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Competitive Employment

Competitive Employment is when an individual is placed at a host company and earns typically at least minimum wage. Currently we have 14 individuals employed and another 9 individuals in job development. Ulster-Greene ARC provides the initial job training and then continues to support the individual through bi-weekly visits. Work ranges from part-time to full-time and the average wage for all individuals competitively employed is \$7.25 per hour. The employers in Greene County include the following: McDonalds, Price Chopper, Roy Rogers (New Baltimore rest area), Tip Top Furniture, Wal-Mart, Windham Valero gas station, Curves, Field Goods and UGARC.

By highlighting the abilities of those we serve and finding a niche that was needed, new partnerships were built and employment opportunities were found in 2013. Our priority always remains that the individuals supported by Ulster-Greene ARC feel a sense of true wealth of working. In order to provide the level of support needed to safeguard individuals, train them in areas that match their interests, and concurrently ensure that the community stakeholders who employ them have the appropriate education, a significant amount of resources are required.

Transportation Costs (Medicaid does not cover these expenses):

Since the majority of Greene County area can be categorized as rural and is lacking the necessary mass transportation systems Ulster-Greene ARC provides this support by either having a job coach pick them up at their home or enlisting the help of the Agency's Transportation Department.

The Transportation department for Ulster-Greene ARC operates 7 vehicles per day, Monday through Friday, and 1 vehicle on Saturday and Sunday. Transportation is provided to the following Greene county locations: Athens, Cairo, Catskill, Coxsackie, Earlton, East Durham, Greenville, Kiskatom, New Baltimore, Norton Hill, and Round Top. The total miles annually are approximately 45,840 in 2013.

In addition, to continue to meet the needs of Greene county residents, Ulster-Greene ARC in 2013 has provided and maintained the following other services:

Assistance with accessing OPWDD services:

Ulster-Greene ARC is one of the few agencies in the entire Taconic region who offers this service. Our agency offers Greene County residents the following services (often at no cost to them):

- Assistance with applying for eligibility for OPWDD services (Medicaid does not pay for this)
- Clinician for Testing for eligibility
- Guardianship
- Partnering with Greene County SPOA to facilitate transition to OPWDD services.
- Front Door Information sessions for OPWDD

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Recreation

Recreation is a waiver program for families who have children with developmental or intellectual disabilities. The recreation group meets every Tuesday and Thursday afternoon from 3:00 pm - 5:30 pm at our 311 West Bridge street location. In addition, the group has special activities and group events.

Examples of the 2013 program include:

- A healthy eating and exercise program with yoga and music.
- Nutrition class with Cornell Cooperative
- DEC fishing trip
- Day trips to North Lake
- Weekend trip to Pine Grove dude ranch
- Professional sports games including Harlem Globetrotters, Albany devils, Hudson Valley Renegades
- Volunteer at Relay for Life
- Dance with Live Band

Day Hab.

Our Day Hab. programs provide volunteer services to Greene county residents through collaborative relationships with community partners. In 2013 services provided includes:

- Sorting at Pay it forward Thrift store
- Deliver Meals on Wheels
- Gardening at Thomas Cole House
- Clean Greenville Norton church
- Greater northern Catskill chamber of commerce
- Gardening at Dutchman's landing
- Gardening at Miracle Mountain resort
- Donate crafts to local nursing homes.

Family Support and Clinical services:

- Multi-Sensory Room for Autism
- Cognitive Support Technology (ABLE Link)
- Family Support Training
- Self- Advocacy Group

School to Work Program:

- We work with various school districts to offer transitional services
- Offer opportunity to students to explore various career possibilities, and experience on the jobs training and learn real world job skills.

Intensive Behavior Supports:

- Offers clinical supports to individuals living in their natural homes.

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Ulster-Greene ARC has been a true partner and leader in meeting the needs of Greene County residents. This has been made possible only with the collaborative efforts of our agency, county, and our community partners. Our daily efforts are centered not only on providing high quality services, but also on minimizing program, department, and agency losses. However, without the support of the county funds, the rising costs of our Work Center, Supported Employment, and Transportation Services could put the entire program in jeopardy. In order for Ulster Greene ARC to provide these much needed services to Greene County residents continued support from Greene County is crucial.

**Ulster-Greene ARC
Greene County Services
Profit/(Loss) Statement**

	Amount
<u>REVENUE:</u>	
Greene County Funding	\$ 234,739
<u>EXPENSE:</u>	
Salary - Transportation Drivers	\$ 208,598
Salary - Guardianship	12,892
Salary - In-Take	14,702
Fringe Benefits	110,667
Total Salary & Fringe Expense:	\$ 346,858
Other Expense:	
Vehicle Repair & Maintenance	\$ 35,257
Gasoline	56,313
Vehicle Depreciation	35,500
Vehicle Interest	768
Tolls	239
Insurance	14,052
Vehicle Registration	1,874
Total Other Expense:	\$ 144,003
Total Expense:	\$ 490,861
Net Profit/(Loss):	\$ (256,122)